

Product & Commission Matrix Table

Product Type	Amount	%	Commissionable Volume Points (CVP)
Area Development Representative (ADR)	<ul style="list-style-type: none"> Minimum \$100,000+ Per Territory Minimum 1 Franchise \$50,000 	<ul style="list-style-type: none"> 10% 50% 	10% 10,000+ CVP 50% 25,000 CVP Total 35,000 CVP
ONE Kitchen Franchise	<ul style="list-style-type: none"> Investment Amount \$500,000+ Franchise Fee \$50,000 	<ul style="list-style-type: none"> 0% 50% 	0 CVP 25,000 CVP
Spectra Equity Fund LLC (SEF)	<ul style="list-style-type: none"> Minimum \$50,000+ 	<ul style="list-style-type: none"> 10% 	5,000+ CVP

Bronze Member \$50 / Annual Fee	
Account Executive	
Levels	Payout %
Personal	70%
Level 1	10%
Bronze Member Qualification <ul style="list-style-type: none"> System AE Orientation Franchise Sales Certification 	

Gold Member \$75 / Annual Fee	
Account Executive	
Levels	Payout %
Personal	70%
Level 1	10%
Level 2	7%
Level 3	3%
Gold Member Qualification <ul style="list-style-type: none"> 3 Personal sponsor level 1 members 10 total active team members 	

Platinum Member \$100 / Annual Fee	
Account Executive	
Levels	Payout %
Personal	70%
Level 1	10% + 5%
Level 2	7% + 5%
Level 3	3% + 5%
Level 4	5% Infinity Bonus

Area Development Representative (ADR Partnership) Benefits
Territory Buy In Amount: <ul style="list-style-type: none"> Buy in amount: \$150,000 - \$1,500,000 Franchise Fee: \$6,000 per store Royalty: 2%
<ul style="list-style-type: none"> Set up appointment for consultation with Tom Lee or George Kottas

Platinum Member Qualification <ul style="list-style-type: none"> Personally sponsor 10 ADR Upon your downline achieving Platinum Member status, you will receive a 2.5% bonus from newly promoted downline Platinum Member.
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Glossary of Compensation Plan

ONE Kitchen Franchise (OKF):

The ONE Kitchen business model stands out by featuring multiple food options from both national and regional brands, all within a single kitchen.

Spectra Equity Fund LLC (SEF):

The SEF is a "special purpose corporation," with investors owning 100% of SEF LLC. Its primary goal is to establish the One Kitchen franchise. SEF is designed to generate "passive income" for investors.

Area Development Representative (ADR):

Responsibilities include supporting store managers, monitoring performance, and facilitating communication with the franchise headquarters to maintain consistency and uphold brand standards in their designated area.

Commissionable Volume Point (CVP):

CVP represents the conversion of all products and services into commissionable volume points, with 100% of the CVP distributed to the field in accordance with compensation guidelines and rules.

Account Executive (AE):

Promote and sell products and services offered by GENX. Account Executives work closely with clients to ensure satisfaction, address concerns, and facilitate the sales process from initiation to closure.

Level Override Bonus:

To qualify for Level Override Bonus, AE must be active member.

Infinity Override Bonus:

For qualified Platinum Members only.